

LIVE
HERE
GIVE
HERE



HAWKE'S BAY
FOUNDATION

AUGUST 2018

WELCOME

We are getting in early to wish you a happy spring!

This year seems to have raced by faster than any other and we are already planning our annual Giving Event, where we celebrate those organisations who are successful in our 2018 funding round.

A recent highlight for us has been our round table reporting sessions. Each year, we bring together all of the organisations who have received HBF funding and invite them to share how they have used their grant and the difference it has made to their work.

This is an incredibly rewarding process, where we connect with the organisations who are working at 'grass roots' in our community and discover what a massive difference their Hawke's Bay Foundation grants have made.

This reinforces the power of collective giving, reminding us that "the whole is greater than the sum of its parts."

Every day, we hear stories of families and communities in need and it can be overwhelming to think how we can make a difference as individuals. That's where Hawke's Bay Foundation comes in. By pooling the donations from individual donors and investing them for the long term, we are growing a sustainable nest egg for the Hawke's Bay community.

If you belong to a group, club or workplace and you want to make a positive difference in your local community, talk to us about setting up a giving programme. We can tailor your giving to address specific concerns or direct it the Community Impact Fund, where it will be preserved and grown for future generations.

We would welcome the opportunity to talk to your group or workplace, so please get in touch if you would like to find out more.

Linda Calder, Development Manager



Photo: Sharing stories and making connections

Inspiring stories at our annual round table reporting

Thanks to everyone who took the time out of their busy work schedules to attend our round table reporting sessions.

Trialled in 2017, these sessions give our grant recipients the opportunity to come together and share some of the inspiring stories that our grant making has enabled this year.

This year, we hosted 45 representatives over four sessions, and once again, we were both gratified and humbled by the incredible work that each organisation is doing to improve the lives of others. However, we are also concerned about the increasing level of need in our local community and the challenges faced by not-for-profits to provide the level of help that's needed.

The round table sessions provide a valuable networking opportunity for our grant recipients, many of whom work in isolation. Every year, we are delighted to see organisations with similar goals come together and share ideas about how they can work together to improve the outcomes for their communities.

"I found this way of reporting back very useful. To meet with people representing organisations that do so much good in the community is uplifting but also to share information on how we can mutually benefit each other is fantastic. To meet with people who come up against the same problems and stresses as 'not for profit' charities deal with daily is enlightening and is a boost to morale."

Sandy Dooney, Leg-Up Trust

Living here & giving here

As avid Hawke's Bay regionalists, Peter and Jeanette Kelly are committed to giving back to the place that has been so good to them. Three years ago, they decided the time was right to start making an annual donation to Hawke's Bay Foundation.

"Directing our charitable giving via HBF made sense both financially and personally. We knew some of the people who had set the foundation up and we knew they were trustworthy, committed and with a hugely positive outlook for Hawke's Bay.

We also liked the long-term view of the Foundation. When you give money to HBF, it stays there forever. The original donation is never spent, so it keeps on giving. Over time, it becomes hugely significant."

Through their involvement, the Kellys have met a number of grassroots organisations that have received support from Hawke's Bay Foundation.

"It's so affirming when you get to go and see the charities in action and meet the people and hear their stories first hand."

Around six months ago, the Kellys made the decision to update their wills and include a gift to the Foundation, directing their money towards causes that 'spun their wheels.' They also reserved a portion for the Foundation's Trustees to decide where best to direct the funds.

"There are some things that are dear to our hearts but we're also very aware that the Trustees know where the greatest need is in the community. After working hard to establish five successful small businesses in the Bay, it now feels right to leave a percentage of our estate to do good for the community and give other people opportunities they might otherwise not have had."



Cranford making it easier for their volunteers

Volunteering is a vital and evolving part of Cranford Hospice. With nearly 400 volunteers throughout Hawke's Bay, it is essential we have good communication with, and understanding of our volunteers. Cranford Hospice is always looking for ways to let our current volunteers grow with us and attract new volunteers across the huge variety of people in our diverse community.

With the grant from the Hawke's Bay Foundation, Cranford Hospice has been able to build a custom designed database and rostering system called Better Impact. Being cloud based, staff and volunteers are no longer restricted to their desks and email. Volunteers can apply for roles, communicate and roster themselves on and off their shifts when it suits them. All from their phones if they want to.

Cranford Hospice is very excited to offer this to our volunteers and are so grateful to the Hawke's Bay Foundation for helping us make this happen. We are looking forward to expanding this service with new and exciting features in the future.

Amanda Aitken, Volunteer Manager, Cranford

A big thank you

To all our supporters and especially to **NZ Digital, Brebner Print, Band, Lucy Dobbs Marketing, Crowe Horwarth, FNZC, Bostock New Zealand and the Tumu Group.**

If you enjoy reading about our work, please sign up to our newsletter on the website and 'like' us on Facebook to receive regular updates.



Photo: Peter & Jeanette Kelly. Photo: Florence Charvin

Introducing new Trustee -

Craig Hay



We are delighted to introduce our new Trustee, Craig Hay.

After 15 years living and working in London and Auckland, Craig returned to Hawke's Bay in 2002. For him it was returning home to a place he spent his formative years of schooling.

Craig's background is in engineering and marketing, but he

entered the hospitality industry by restoring Greenhill, a colonial Hawke's Bay homestead where he established a luxury lodge. The skills he gained here were later applied to the restoration and operation of the Art Deco Masonic Hotel in Napier. This iconic hospitality venue now employs 100 people and supports a number of Hawke's Bay charitable organisations.

Craig is a founding Patron and Trustee of MTG Foundation which offers an avenue for gifts, donations and bequests to develop the Museum's Trust collection for the benefit of the people of Hawke's Bay.

Craig strongly believes that gifts and future bequests that stay within Hawke's Bay have a strong connection to the wellbeing of our community.

"Hawke's Bay Foundation offers a perfect vehicle for those who would like to be part of the numerous positive initiatives within our community helping those who simply need support," says Craig. "I look forward to helping make a difference."

Our Trustees

Craig Hay

Sam Howard

Brian Martin

Sarah Mulcahy

Jules Nowell-Usticke

Jessica O'Sullivan

Giles Pearson

Andrew Wares

James Williams

The Hawke's Bay Foundation is a registered charity

(CC28009). If you would like to discuss how HBF can help you create a giving plan which could really make a difference 'forever', we would love to hear from you. Please telephone 06 870 4648 and talk to Linda, Fiona or Bev.

The Tindall Foundation

As regional funding managers for The Tindall Foundation, we have the responsibility of managing TTF's annual charitable distributions to the local community.

It's a responsibility we take very seriously and we feel privileged to partner with Tindall to help build a stronger, more sustainable Hawke's Bay. Tindall's work is driven by a belief that all Kiwis should have the chance to lead happy, healthy lives, so that families, communities and our environment thrive now and in the future.

Since being established by Stephen and Margaret Tindall in 1994, The Tindall Foundation has given more than \$163 million to New Zealand communities, more than \$50 million of which has been distributed via regional funding managers and Local Allocation Committees.

All grant applications made to Hawke's Bay Foundation are automatically assessed for eligibility for Tindall funding. You can find out more about TTF's funding priorities and exclusions on the 'How to apply for funding' page on our website, or by visiting The Tindall Foundation's website.

Sarah Mulcahy and Fiona Knobloch from Hawke's Bay Foundation recently attended the biennial TTF Funding Manager's Workshop in Auckland, where they learnt more about The Tindall Foundation and their funding priorities.

This was also an opportunity to meet the incredible Tindall family and hear inspiring stories from other funding managers from throughout New Zealand and the Pacific.

"The breadth and depth of knowledge about our diverse NZ communities gathered together in a single place during the two-day Funding Managers workshop was astounding. Members of the Tindall family were alongside us actively supporting, encouraging and empowering the conversations. As we hone our grantmaking skills to ensure that we make the best possible grant decisions, we have been tasked with focusing on reducing inequality and on initiatives which benefit Maori. The wisdom, generosity and guidance of the Tindall Foundation and the commitment of them to the model of Community Foundations indicate a positive partnership for the coming years."

Sarah Mulcahy, Trustee, Hawke's Bay Foundation



Great advice leads to love!

Last year we were very grateful to receive funding from Hawke's Bay Foundation which enabled us to help empower our clients to manage their financial situations and plan for their future.

Recently a bank referred a gentleman to our service as he was facing a mortgagee sale. He had received a letter five weeks previously advising him of the situation but only decided to contact us less than a week till the deadline given.

After a lot of negotiating with the bank in Wellington, we managed to buy time and the end result was that we avoided a mortgagee sale.

We worked with local lawyers getting free legal advice, the District Council, Meridian and Spark on a payment plan to clear his arrears and keep up with the current payments.

Together with the bank we set up a structured account system and automatic payments. We organised counselling for the client with a local service and negotiated with the Justice Department to clear his fines.

We contacted Work & Income as we realised he wasn't getting his correct entitlements and involved his family in some of our conversations.

This support happened over a period of 4 months.

Update

Our client came in recently, very proud of himself as he had just under \$1000 in his savings account. (Incidentally this resulted in a marriage proposal as the client felt he needed a good woman to keep him on track!)

Carmel Thompson

CHB Budget Services



Leaving a gift in your will

We're excited to be partnering with ten local law firms to promote 'Wills Month' this September.

Wills Month is a fantastic initiative that has been run successfully in other regions of New Zealand. It gives existing clients of participating law firms the opportunity to update their wills and include a gift to the HB Foundation at absolutely no cost* to them.

More and more people are considering how they can make a difference to their community after they're gone. Leaving a small percentage of your estate to Hawke's Bay Foundation is a wonderful way of creating a lasting legacy that will benefit the region for generations to come.

All bequests made to HBF are invested in endowment funds forever. Every year a portion of the investment income is retained to ensure that your gift grows in line with inflation. The balance of the income from investments is distributed annually to charitable organisations in our local community.

Please contact Linda at the HB Foundation if you would like to find out more about leaving a gift in your will.

*Offer applies to clients of participating law firms with an existing will. Contact your lawyer to make your change.

Participating Law Firms Sainsbury, Logan & Williams, Bramwell Bate Lawyers, Gifford Devine, DK Legal, Souness Stone, Langley Twigg, Bannister von Dadleszen, Carlile Dowling, Bay Legal & Willis Legal.

How do I give?

- **Give now** - see the impact of your generosity, while you are still around to enjoy it, plus receive a tax refund.
- **Give later** - you can leave a lasting legacy through your will to causes you care about in your community.
- **Give what you can** - every gift counts, big or small. It's about giving back in any way you can and inspiring others.
- **Give your way** - It's up to you whether it is a one off donation, annual payment or direct credit.
- **Give to what you care about** - you can direct your giving to a cause or organisation you feel strongly about.

There are many ways to make a difference for Hawke's Bay and we can help find the right option for you.

Our community.

Our responsibility.

Our future.

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